To Whom It May Concern:

This letter serves to offer our highest recommendations for the professional building services of Jim Ernst. My husband and I have worked with Jim since 2011 in our own homebuilding business. My husband was still working at Toyota and in an effort to ease out of Toyota, we started a universal design homebuilding company. We partnered with Jim.based on the recommendations of Diana Emrich and have never regretted it for a moment.

Jim had built homes for many years before we met him. Mainly he had built large, custom-designed luxury homes while we desired to build much smaller ranch style homes and Jim, who can build basically anything, partnered with us and helped us create a business where we were proud to offer beautiful and highly well-built universal design single family homes.

Jim is all about quality and value. When building, he automatically puts in finishes and touches that many builders would charge extra for while to Jim those are just standards. He has a flair for putting in the exact right kind of molding, windows, doors, and the list goes on. He can visualize what will look the best and his level of expertise and quality are outstanding. You can see examples of all his work on our website at www.universalhomesofky.com.

In 2013, we began a new adventure of starting up an Assisted Living business and Jim was instrumental with building both locations – first in Lexington in 2014 and then two years later in Frankfort in 2016. While we were a bit nervous at tackling these projects, Jim took it in stride and said, "It's just a big house". To this day, all new families and residents comment on how they feel like our communities are just like home. They are quick to comment on the quality and beauty of the "houses". We are thankful that Jim's expertise has helped us to create a business we are proud to own and operate. You can see examples his workmanship our website at www.mypleasantmeadow.com.

We are currently in the process of downsizing and finishing up on personalizing one of his plans for a new home for ourselves. Jim will be our builder and we are looking forward to working with him over the next several months on our "final" home.

Jim is a true professional and excellent to work with. He responds quickly and keeps the job flowing smoothly. One of the things I appreciate most about Jim is his trustworthiness. I have heard my husband say many times that he would feel completely comfortable handing Jim our checkbook. We are so thankful for Jim and all he has helped us to accomplish in our businesses.

Sincerely,

Tracey and Vahid Javid